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AUMA India Quarterly Newsletter (Oct ~ Dec' 2014)



## AUMA India bags the order for Wadgaon (Budruk) WTP and Raw Water Pumping Station at Pune

AUMA India, the leading manufacturer of electric actuators and valve gearboxes in India, has been selected to supply around 165 actuators for the Water Treatment Plant and Raw Water Pumping Station at Wadgaon (Budruk), Pune. In phase 1, a 125 MLD water treatment plant and reclamation & recycling plant will be set up for filtration of dirty backwash water and clarifloculator sludge. Also, Augmentation and automation of existing raw water pumping station and existing 125 MLD water treatment plant will be taken up by Pune Municipal Corporation.

AUMA India supply will include weather proof e-pac actuators with MODBUS communication capabilities. These actuators would be installed to automate various types of Sluice or Gate valves at site. The MODBUS RTU protocol in the actuators allow these to be used with any DCS either in loop or line or redundant line topologies for efficient process management.

This is going to be yet another water project where latest MODBUS technology from AUMA India will be used for the efficient plant management. Similar actuation solution has been installed at various water treatment plant across the country.

Vast experience and expertise in providing the latest technologies in water projects was the key to securing this esteemed project. AUMA India's scope of work will include manufacturing, supply and commissioning assistance of electric actuators at site.



Mr. M. Krupakar  
HOD Designate - Marketing  
AUMA India

Mr. M. Krupakar joined AUMA India in January 2014 and is HOD Designate - Marketing. He will be succeeding Mr. M.N. Balachandra (V.P. - Marketing) who will be retiring after a long and fruitful association with AUMA India.

Mr. M. Krupakar has over 28 years of experience and has held various positions in the field of Industrial Sales, Marketing and Dealer Management in engineering industry.

**He quotes: "AUMA India is known and committed to be a customer-centric company and I reiterate that we will continue to strive for customer delight."**

## AUMA India actuators to be a part of NTPC Lara Super Thermal Power Project

AUMA India has bagged orders for supplying weather proof electric actuators from various valve makers for the NTPC Lara Super Thermal Power Plant at Chattisgarh.

NTPC is setting up 5x800 MW coal based super thermal power plant at Raigarh District of Chattisgarh. In stage 1, 2x800 MW power plant will be set up. This plant will be using the super-critical technologies for better efficiencies and clean environment.

The power generated by the Lara Super Thermal Power Plant will be distributed among Chattisgarh, Madhya Pradesh, Maharashtra, Gujarat, Goa, Daman, Diu & Dadra Nagar Haveli.

AUMA India has been a long time supplier of electric actuators and valve gearboxes for the NTPC projects in India. AUMA India is proud to be an integral part of almost all NTPC projects.

## AUMA India receives several orders for the automation of IOCL Marketing Terminals

AUMA India has received several orders for tank farm automation of various IOCL terminals across India. AUMA India supplies include explosion proof actuators with MODBUS technologies and Master Station for the operation of Double Block and Bleed Plug valves at site.

AUMA India has received the orders for supplying explosion proof actuators for the automation of DBB valves at 120 IOCL marketing terminals across India. These DBB valves are being sourced from Ghatage Patil Industries and L&T Valves.

In the past AUMA India has supplied similar solution to other IOCL, BPCL and HPCL oil terminals across India.



## AUMA India bags the order for AUMA India Master Station for IOCL Tank Farm Automation

Yet again, AUMA India has been selected to supply 3 nos. AUMA India Master Station (AIMS) for the Tank Farm Automation of IOCL terminals. This order is placed by ABB India Ltd, the automation technology provider for these projects.

AUMA India supply includes Master Station with redundant line topology, redundant power supply, redundant network and redundant processor. AUMA India scope of work includes integration of AUMA India Master Station with ABB DCS and commissioning support at site. In the past AUMA India has supplied AUMA India Master Stations to automation companies like Honeywell Automation India Limited, Chemtrols Industries Ltd, Advanced Sys-tek Pvt. Ltd. to name a few.

## Customers visit to AUMA India factory

Sri P. Soundararajan, GM - Valves and Sri Raghuraman P, AGM - Valves (Purchase) from BHEL Valves division Tiruchirapalli visited AUMA India. AUMA India was happy to show its facilities and practices followed in the factory to the guests. BHEL Valves has been a valued customer of AUMA India for many years and AUMA India has delivered actuation solutions for many Indian power projects through BHEL.



Mr. P. Soundararajan, GM-BHEL -Valves, Trichy,  
Mr. MN Balachandra, VP-Marketing, AUMA India,  
Mr. Raghuraman P, AGM-BHEL-Valves (Purchase), Trichy, and  
Mr. Sridhar R, Sr. Manager - Marketing, AUMA India. (from left to right)

## AUMA India awarded with 'Certificate of Merit' National Energy Conservation Award

AUMA India was awarded with the 'Certificate of Merit' National Energy Conservation Award in the General Category for its achievement in the domain of energy conservation. A function was organized on 23rd September 2014 by Bureau of Energy Efficiency at New Delhi to facilitate all the awardees. Mr. Veeresh S, Sr. Regional Manager - Marketing, AUMA Delhi, represented and collected the award on behalf of AUMA India at the function.



Mr. Veeresh S, Sr. Manager - Marketing, AUMA Delhi,  
receiving the award from Mrs. Neerja Mathur, Chairperson, Central Electricity Authority  
at the National Energy Conservation Award function

Visit AUMA India stall @  
CII - Valves Conference 2014  
'Going Global Today'

on

25th November 2014

Hotel The Leela, Sahar, Mumbai

## AUMA Marks 50 Years of Modular Actuation

AUMA marked its 50th anniversary with a three day event at its company headquarters in Muellheim, Germany. Hosting more than 7,000 guests including suppliers, co-workers and their families, AUMA's 27,000 square metre site was transformed to showcase the company's expertise and global success in modular electric actuation. The programme included production tours, tutorials, exhibitions and entertainment.

Founded in 1964 as a two-man partnership, AUMA has expanded to a worldwide group employing more than 2,300 people. A pioneering spirit anticipating the market's requirements and an early international focus ensured the family-run company evolved to a technological leader for the electric actuator market. Commenting on the company's success and growth, Matthias Dinse, Commercial Managing Director said:

*"Over AUMA's 50 years we have created a firm foundation for the organisation based on a strong engineering-led ethos. Innovative R&D and a dedicated workforce will ensure future development. We have a strong international presence, which we are continuing to evolve to ensure our quality modular actuators and services are available across the globe. As the world's population continues to grow, requiring water and energy, we are confident of AUMA's continued expansion: our actuators support growth in demand for automation contributing to more efficient and economical services."*

At the anniversary event, Werner Riester, one of the two company founders, explained in a moving speech the initial challenges that had been faced by AUMA and the highlights of the company's success during the last 50 years. He expressed his grief at the loss of the second company founder, Rudolf Dinse, who passed away just a few weeks before the anniversary at the age of 83. Important representatives of the political and economic community paid tribute to AUMA including Klaus Endress, former CEO of Endress+Hauser Group and current President of the Supervisory Board. Muellheim's Mayor, Ms Astrid Siemes-Knoblich also endorsed AUMA's success.

All 1,350 members of staff from AUMA's German sites along with subsidiary companies GFC, SIPOS Aktorik, Haselhofer and DREHMO were invited to participate in the celebrations. Delegations from more than 70 foreign AUMA sales and representative offices also joined the event. A 'Discover AUMA' day concluded the programme when friends and relatives shared the anniversary experience.



Over 7,000 guests attended AUMA's 50th anniversary celebrations, held over three days.



Friends and relatives saw behind the scenes during a 'Discover AUMA' day.



Commemorative scarves were presented by the AUMA works committee to senior representatives including Managing Directors Matthias Dinse (3rd f.l.), Henrik Newerla (2nd f.r.) and company founder Werner Riester (3rd f.r.).

## A special training programme for IOCL and system integrators at AUMA India

A two day training programme was conducted by AUMA India at its premises for IOCL engineers and system integrators involved in IOCL terminal automation projects.

The thrust of the programme was to present and discuss practical issues on MODBUS implementation for field actuators and AUMA India Master Stations. The programme highlighted good engineering practices to be followed for smooth MODBUS integration and stressed the importance of checks in pre-commissioning planning through the use of checklists.



## AUMA India provides helping hand to Narayanapura Government School in Peenya

As a CSR initiative, AUMA India on the occasion of Teachers Day had donated school bags to all the students of Narayanapura Government school located in Peenya. This was done to encourage students to show more interest towards studies. In the past AUMA India has donated stationery items and uniforms to the students of the same school. Also, AUMA India has developed infrastructure like toilets and landscaping for the school.



## Glimpses of Ayudha Pooja Celebration @ AUMA India



Winning Rangoli by Mrs. Sheela Kulkarni & Ms. Sudha M. in the Rangoli competition held on Ayudha Pooja Day at AUMA India



Pooja being performed by the priest at the premises during Ayudha pooja celebration



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