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AUMA India Quarterly Newsletter (Jan ~ Mar' 2015)



## Season's Greetings from AUMA India to the readers of Infaumation



AUMA India thanks you for your business in 2014. It has been a pleasure helping you reach your goals. We are grateful for customers like you, who make our work satisfying and enjoyable. We look forward to working with you in 2015 and contribute to your success. We wish you a prosperous and happy new year!

## AUMA India bags another order for NTPC's 3x800 MW Lara Super - Critical Thermal Power Plant

AUMA India has bagged another major order for the super-critical 3x800 MW Lara Super Thermal Power Plant in Chattisgarh. With this order in its kitty total quantities for this project increases to approximately 1000 nos.

This project is being set up by NTPC at Raigarh District of Chattisgarh. In stage 1, 3x800 MW power plant will be set up using super-critical technologies for better efficiencies and clean environment.

The power generated by the Lara Super Thermal Power Plant will be distributed among Chattisgarh, Madhya Pradesh, Maharashtra, Gujarat, Goa, Daman, Diu & Dadra Nagar Haveli.

NTPC's projects like NTPC Kudgi, NTPC Mauda, NTPC Vindhyachal, NTPC Solapur, to name a few have similar actuation solutions from AUMA India.

AUMA India takes pride in being the consistent supplier of actuation solutions for all NTPC power plants in India over the years.



## Change of Guard @ AUMA Marketing



Mr. M Krupakar(L) with Mr. MN Balachandra®

Mr. MN Balachandra, Vice President Marketing, describes his journey with AUMA by stating

"I will be officially retiring by end February 2015, after my long association with AUMA for nearly 24 years, every moment of which I have enjoyed. I thank all the customers for their business association and cherish their partnership with us. I thank all my colleagues for their unstinted cooperation. It has been a very enriching and empowering experience in my life.

AUMA values given by the founding fathers will always endure and continue. We would like to serve the market and customers by providing solutions in all facets, in Electric Actuation field.

Mr. Krupakar will be taking over from me the mantle of the marketing and I request all the customers to extend the same cooperation that was given to me all these years and wish Mr. Krupakar all the very best for the future."



## AUMA India supplies actuators for 410 MLD Water Treatment Plant at Kodandapur

AUMA India has recently supplied electric actuators for the 410 MLD Water Treatment Plant at Kodandapur under the Krishna Drinking Water Supply Project Phase III - Package V of Hyderabad Metropolitan Water Supply & Sewerage Board.

AUMA India supplies include weather proof electric actuators for the operation of butterfly valves at site. AUMA India's scope of work includes manufacturing, supplying of actuators and commissioning assistance at site.



AUMA India actuator installed on butterfly valve of R&D Multiples at their facility

## AUMA India bags several orders for 3 x 660 MW Nabinagar Super - critical Thermal Power Plant

AUMA India has bagged several orders for supplying electric actuators and gearboxes for the 3 x 660 MW NTPC Nabinagar Super - critical Thermal Power Plant in Aurangabad from various valve makers.

This 3x660 MW coal-based super thermal power plant is being set up by Nabinagar Power Generating Co. Pvt. Ltd. a joint venture company of NTPC and BSEB (Bihar State Electricity Board). For better efficiencies and to meet the clean environment norms, super-critical technology will be used in this plant.

AUMA India's scope of work includes manufacturing and supplying of electric actuators and gearboxes and commissioning assistance.

## AUMA India Dealers Meet @ Head-office in Bangalore

Recently, AUMA India had organized a 1-day dealers meet on 23 December 2014 at its premises, for all its dealers across India. The focus area of the meet was to familiarize the dealers with our products and policies to improve their service level to the customers.

AUMA India has dealers strategically located at various places across the country for meeting spares requirements of end-customers.



AUMA India Dealers Meet

## Order & Cleanliness and World-class Production System

A group improvement team from AUMA Germany visited AUMA India to review the status of projects like Light house projects on illumination, washing of parts, machine shop layout, gearbox assembly process. They appreciated the completed projects and further finalized the new Light house projects on ex-proof Burt testing process, coating process, material feeding and material flow systems for world-class production system.

These initiatives of AUMA India would enhance the quality of job performance, shorten the time required to process individual tasks and make the company more presentable to our customers in terms of quality of product and best manufacturing practices.



Glimpses of Light house : Reorganization project - Machine shop





## Solar Power Plant in AUMA India

In view of environmental / climate protection efforts, AUMA India has commissioned a solar power plant on one of the roof top of the premises. This solar project is being commissioned by M/s. Enerparc Energy Pvt.

In the first phase of the project, commissioning of 151 kWp capacity solar power plant is in progress and test runs are being done to get the required approvals from the concerned authorities. This solar power installation will result in saving of approximately 180 Tons of carbon dioxide per year. Based on the experience, capacity will be enhanced in future on need basis.

This is a first step of AUMA India towards the utilization of green, clean & natural solar energy to become energy efficient organization.



Solar Panel Installations at AUMA India

## AUMA India @ CII Valves Conference cum exhibition - 2014

AUMA India was one of the principal sponsor for the CAI Valves conference cum exhibition 2014 held on 25th November 2014 at Hotel The Leila, Mamba. The conference was a success with the presence of many eminent experts from the valve & actuator industry, end-user industries and government officials. The conference was organized by Confederation of Indian Industry - Valves & Actuators Division with the theme 'Going Global'. Dr. Calvatia Gupta, Add. Director General, Directorate General of Foreign Trade was the chief guest for the event.

Mr. Arvind K Goel, MD - AUMA India was the session chair & moderator for the plenary session-I, which involved leading end-users, EPC's, consultants, industry experts and market analysts to deliberate on the current industry scenario, consolidation of valves & actuators industry, leveraging strengths in the challenging environment, exports and future expectations.

Mr. MN Balachandra, VP-Marketing, AUMA India made a presentation in the plenary session III on the topic 'Integrating MOV's in a Digital Environment – The Indian Experience' highlighting the trends in the field of actuation in the Indian industry.



Mr. Arvind K Goel Chairing the Plenary Session 1 @ CAI Valves Conference



AUMA India stall @ CAI Valves Conference



Technical Presentation by Mr. MN Balachandra @ CAI Valves Conference

## Customer Training Programme

A 3-day customer training programme was organized by AUMA India in its premises during 29th - 31st October 2014 & 8th - 10th January 2015, which was attended by delegates from various end-users and OEMs. The training programme was aimed at imparting theoretical know-how along with the detailed demonstration of our products.

### Training Calendar for the FY 2015 - 16

TRAINING CYCLE NUMBER	TRAINING START DATE	TRAINING END DATE
01/2015-2016	23-04-2015	25-04-2015
02/2015-2016	09-07-2015	11-07-2015
03/2015-2016	29-10-2015	31-10-2015
04/2015-2016	07-01-2016	09-01-2016

For more details, contact us at :

[UmeshK@auma.co.in](mailto:UmeshK@auma.co.in)  
[prashanths@auma.co.in](mailto:prashanths@auma.co.in)

## AUMA India Resident Representative in Kolkata



Mr. VSP Patra

Mr. VSP Patra, Deputy Manager - Marketing, has joined AUMA India and is placed at Kolkata for providing better customer service for the complete Eastern region. He can be contacted on

Phone no - 9937431333, 8902751970.

Email Id - [vsppatra@aumaindia.com](mailto:vsppatra@aumaindia.com)

## Auma India Private Limited

### Head Office and Works

38 A & 39 B, II Phase, Peenya Industrial Area, Bangalore 560 058  
 Ph: 080 - 3041 2222/ 2839 4365 Fax: 080 - 2839 2809  
 E-mail: [info@auma.co.in](mailto:info@auma.co.in) Website: [www.auma.co.in](http://www.auma.co.in)



### Branch Offices

**Noida:**  
 #1310, Tower A,  
 Corenthum Complex, Sector 62,  
 Noida - 201 309, Ph: 0120-3060522.  
 E-mail: [VeereshS@auma.co.in](mailto:VeereshS@auma.co.in)

**Pune:**  
 712, 713, Building No.1,  
 'Siddharth Towers', Kothrud,  
 Pune - 411 038, Ph: 020-2541 0465.  
 E-mail: [NCPatil@aumaindia.com](mailto:NCPatil@aumaindia.com)

**Kolkata:**  
 Ph: 9937431333, 8902751970.  
 E-mail: [vsppatra@aumaindia.com](mailto:vsppatra@aumaindia.com)

**Chennai:**  
 Ph: 09884119795.  
 E-mail: [vramanan@aumaindia.com](mailto:vramanan@aumaindia.com)

## Cricket & Volleyball Tournament @ AUMA India

Under the recreational activities, AUMA India had organized the AUMA India cricket and volleyball tournaments for its employees at Acharya Institute of Technology ground, Bangalore.



Cricket Tournament



Volleyball Tournament

## AUMA India Cricket Team @ 21st Shri V.P Aghoram Memorial Industrial Level Cricket Tournament 2014

AUMA India heartily congratulate our cricket team for their splendid victory during the 1st league match against Sartorius cricket team on 07/12/2014 in 21st SHRI V.P. Aghoram Memorial Industrial Level Cricket Tournament 2014. The event was organized by Kar Mobiles Limited.



Link for free 18 months Additional Warranty Registration:

[http://www.auma.com/cms/AUMA/india/Warranty Registration](http://www.auma.com/cms/AUMA/india/Warranty%20Registration)

YouTube links for AUMA India videos:

<http://www.auma.com/cms/AUMA/india>

<http://www.auma.com/cms/AUMA/india/service>

For feedback & extra copies, mail us at [sandhya@auma.co.in](mailto:sandhya@auma.co.in)

**Design & Theme** by Sandhya Sengar

**News Bulletin - Icons**  
 M N Balachandra  
 Nilesh C Patil  
 Vinayak Deshpande  
 Umesh Krishnamurthy

M Krupakar  
 Sridhar R  
 Suresh S Patil  
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 Girish PN



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